

## **Governor's Commission on Government Reform, Efficiency, and Performance**

Minutes of Meeting held on October 6, 2016

10:00AM

Western Technical College, La Crosse, WI

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**Commission Members Present:** Co-Chair John Shiely, Senator Janis Ringhand, Secretary Dave Ross, Mr. Bob Ziegelbauer, Mr. Robin Gates, and Mr. Ara Cherchian.

**On the Phone:** Senator Howard Marklein, Secretary Linda Seemeyer, and Secretary Richard Chandler.

**Excused:** Co-Chair Scott Neitzel, Mr. Michael Heifetz, and Representative Adam Jarchow.

1. Co-Chair Shiely opened the meeting and called the roll. Waylon Hurlburt took the roll.
2. Co-Chair Shiely called for the approval of the September meeting minutes. The September commission meeting minutes were approved by unanimous consent with one change suggested by Secretary Ross.
3. Co-Chair Shiely introduced David Javdan of Alvarez and Marsal Holdings (A&M). David gave his presentation regarding government reforms and efficiency ideas. David said A&M moves quickly because of state government staff turnover and the need to build momentum. A&M also works to help implement recommendations according to David.
  - Co-Chair Shiely asked about the details of the contract A&M has with the National Governors Association (NGA). David said NGA was looking to have under contract a consultant for states to use that would state expedite procurement processes.
4. Co-Chair Shiely called on Commission members to ask questions of David.
  - Robin Gates asked how you sustain the gains. David said you must make structural changes and that A&M sets up permanent offices and trains state employees to sustain the gains.
5. Co-Chair Shiely introduced Mat Mayhew of Enterprise Rent A Car Company of Wisconsin.
  - Mat gave his presentation.
6. Co-Chair Shiely called on Commission members to ask questions of Mat.
  - Co-Chair Shiely asked if Enterprise could provide savings to the state. Mat said he thought so.
  - Co-Chair Shiely asked what happens to the current fleet if Enterprise took over. Mat said it would depend. They would do an analysis and some vehicles may be disposed of. Shiely also asked about savings estimates and Mat commented on their experience in Pennsylvania saving the state money.
  - Ara asked what states they work with. Mat said Pennsylvania and a number of others from his presentation.

- Secretary Ross asked if Enterprise savings estimates were inflated because of the turndown rate. Mat said that they would need to sit down with the state to get exact savings estimates.
  - Mat said driving state employees to use the least cost travel option saves money. He believes the state van pool of 86 vehicles could be operated by Enterprise much more efficiently.
  - Ara asked how often they turnover cars. Mat said every 12 months or more often. They sell used cars when the market is up for those models.
  - Robin asked what barriers exist to the state to do this. Mat said mileage reimbursement should have no barriers for the state. The process to procure vehicles is slow and bureaucratic though in government.
7. Co-Chair Shiely introduced Knowledge Services to present and they gave their presentation.
  8. Co-Chair Shiely called on Commission members to ask questions.
    - Co-Chair Shiely asked what in Wisconsin state government is considered a mobile workforce. It was commented that bridge inspectors, home health inspectors, and others would be considered mobile.
    - Co-Chair Shiely asked how many state employees are considered mobile. It was commented that it was a large number.
    - Secretary Seemeyer commented that the Department of Health Services (DHS) oversees county governments that employ the mobile workers. She said DHS doesn't have many mobile workers.
  9. Co-Chair Shiely introduced Waylon Hurlburt and Secretary Chandler to talk about state budget stress tests.
    - Waylon walked through the presentation.
  10. Co-Chair Shiely called on Commission members to ask questions.
    - Co-Chair Shiely thought this was a good idea to do and that he sits on the BMO Harris board and if they don't have 10% in capital reserve they need to make adjustments.
    - Ara asked if the UI trust fund was included. Waylon said it was not and walked through how that is funded.
    - Secretary Chandler commented that Wisconsin may not want to include accounts such as in Indiana where they include tuition and Medicaid reserves in their total reserve.
  11. Co-Chair Shiely asked if there were any questions on past white papers or today's topics discussed by the Commission. There were no questions.
  12. The November Commission meeting was set to be on Friday, November 4<sup>th</sup> at 10:00AM in Madison.
  13. Co-Chair Shiely adjourned the meeting.